



# **HINDCO**

## **CONSULTING SERVICES**

***Premier Recruitment Consulting, Executive Search  
and Career Services Firm of India.***

**[www.hindco.com](http://www.hindco.com)**

# HIGHLIGHTS

- **Strong Commitment to provide the best talent to the client by adopting the most suitable recruiting practices respectively.**
- **Comprehensive database of quality Resumes**
- **Vast Networking & Branding among all levels of professionals in the industry.**
- **Break-through in Pharmaceutical / Healthcare Industry with a clientele comprising of all major players**
- **Increasing number of clients in other sectors of the industry**
- **An Interactive Website – [www.hindco.com](http://www.hindco.com)**
- **A strong confidence built among the clients and the candidates**

# DATA BASE

- **BUSINESS HEAD / CXO Level** – All Industry Sectors
- **SALES – All Levels** - Pharma, FMCG, Retail, BFSI, Automobile, Engineering, B2B, E-Commerce, Others
- **MARKETING – All Levels** - Pharma, FMCG, Chemical, Retail, Others
- **CLIENT SERVICING / BUSINESS DEVELOPMENT** – All Industry Sectors
- **SUPPLY CHAIN – Purchase, Logistics, Distribution** - All Industry Sectors
- **FINANCE – CA, CWA, CS, MBA** – All Industry Sectors
- **HRD** – All Industry Sectors
- **R&D** – Pharma, FMCG, Chemical & Engineering Sectors
- **MEDICAL SERVICES / CLINICAL RESEARCH** – MBBS, MD, PhD., M.Pharm, Pharmacovigilance Experts, Others
- **PRODUCTION** – Pharma, Chemical, Automobile, Engineering & Other Sectors
- **OPERATIONS** – Pharma, FMCG, Chemical, Retail, BFSI, E-Commerce, Others

# EXPERTISE – PHARMA INDUSTRY

**Recruitment of Manpower at all levels in Pharmaceutical, Healthcare, Medical Devices & Diagnostics Industry in all functional areas like:**

- **At Corporate Office** – CXOs, Function Heads, Marketing Managers, Product / Brand Managers, Sales (All Geographies, All levels including NSM), Strategy, Finance, Supply Chain, Purchase (Raw material & Packaging), Distribution, Planning, Medical Services, Clinical Research, Regulatory Affairs, Exports, Operation Excellence, Administration, Human Resources, EA, Secy. & others.
- **At Plant level** – Plant Manager, Unit Head, QC, QA, Regulatory Affairs, EHS (Environment, Health & Safety), Process Development, Technology Transfer, Production, Packaging Development, Engineering, Stores, Commercial, Excise, Human Resources & others.
- **R&D Centre** – R&D Head, Group Leader, Research Scientists, R&D QC & R&D QA, Laboratory Items purchase & others.
- **Field – Sales (All levels, all geographies)**, Customer Service / Client Servicing Engineer / Manager or Executives, Location Commercial Executive / Managers, Others.

# SEARCH METHODOLOGY

- In depth analysis of given job requirement on various parameters
- We use a **360° approach** wherein all possible sources are used extensively, including Industry Networking, Head Hunting, Online Advertising, Job Boards, References, Social Media (LinkedIn, Facebook, Twitter), In-house DataBase, Word of Mouth Campaigns, Mass Communication and others.
- Multi-Phase scrutinizing process for short-listing of resumes
- A brief telephonic interview of each and every candidate, followed by personal interview if required
- Dispatch of resumes only after taking consent of the candidates

# COMPETENCIES

- Synchronization between the speed and quality of delivery of resumes
- Study of technical factors associated with the client's Industry
- Segregation of data accessibility to maintain the secrecy of information known to us
- A team of self motivated , well conversed Executive Search Professionals

# THE HINDCO ADVANTAGE

- Our aim is to Strengthen your recruitment process with our *'Professional finesse'*, and supporting the HR team in their effort to attract best possible talent from the Industry.
- With our decade long success in the field of *'Executive Search'* we understand the grounds for Rejection and Acceptance at all levels of the Recruitment process.
- Our well trained Recruitment Professionals are equipped with all possible search tools & methodologies to act as a *'catalyst'* to your recruitment process.

*we practice excellencé*



## Thanking You



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